ADJUSTED GROUP NET PROFIT AT €687 M IN 2Q16 (+6.4% Q/Q), WITH ALL DIVISIONS CONTRIBUTING POSITIVELY TO QUARTERLY PERFORMANCE. REPORTED GROUP NET PROFIT AT €916 M

ADJUSTED ROTE AT 6.6% IN 2Q16. REPORTED ROTE AT 8.8%

EXCLUDING DTA IMPACT, CET1 RATIO FULLY LOADED AT 10.33% IN 2Q16[1] (PRO-FORMA AT 10.53% INCLUDING THE POSITIVE IMPACT OF 10% DISPOSALS OF FINECOBANK AND BANK PEKAO)

CONTINUED REDUCTION OF NET IMPAIRED LOANS TO €36.7 BN WITH COVERAGE RATIO INCREASING TO 52.4% IN 2Q16. NET BAD LOANS RATIO AT 4.0% IN 2Q16 WITH COVERAGE RATIO RISING TO 61.6%

IN CHALLENGING MARKET CONDITIONS, CORE BANK CORE REVENUES (NII & FEES) AT €4.9 BN IN 2Q16 (+1.2% Q/Q) THANKS TO POSITIVE DYNAMICS BETWEEN DIVISIONS WITH CROSS-SELLING UP BY 11% Q/Q AS A RESULT OF A WELL DIVERSIFIED PRODUCT BASE

FOCUS ON COST MANAGEMENT WITH CORE BANK OPERATING EXPENSES DOWN BY C. 3% Y/Y TO €3.2 BN IN 2Q16

CEE, CIB AND COMMERCIAL BANKING ITALY LARGEST CONTRIBUTORS TO NET PROFIT

All divisions contribute positively to quarterly performance with adjusted **Group net profit** reaching €687 m in 2Q16 which excludes c. €230 m of net non-recurring item: -€216 m of capital gain from the disposal of VISA Europe stake, -€100 m of LLP release, -€96 m of trading gain, +€55 m related to restructuring charges and +€128 m of guarantee fees for DTA conversion in Italy. Adjusted **RoTE**[2] stands at 6.6% in 2Q16. Reported Group net profit stands at €916 m in 2Q16 (over 100% Q/Q, +75.3% Y/Y) with **RoTE** at 8.8%. Adjusted Group net profit equal to €1.3 bn in 1H16[3] (+28.7% H/H) and adjusted RoTE at 6.4%. Reported Group net profit at €1.3 bn in 1H16 (+27.7% H/H) with a RoTE at 6.4%.

Total assets remain stable at €891.5 bn in 2Q16 (-0.1% Q/Q, +1.9% Y/Y). On the asset side, the increase in financial assets & investments (+€10.0 bn Q/Q) and in loans to customers (+€5.9 bn Q/Q) mainly offsets the reduction in loans and receivables with banks (-€17.8 bn Q/Q). On the **liabilities** side, the reduction in direct funding (-€4.1 bn Q/Q) and in deposits from customers (-€5.5 bn Q/Q) is offset by the increase of financial liabilities held for trading (+€ 8.2 bn Q/Q).

RWA/Total assets ratio is largely stable at 44.8% in 2Q16 (+0.6p.p. Q/Q, -1.6p.p. Y/Y). RWA increase to €399.3 bn in 2Q16 (+€4.9 bn Q/Q, -€6.6 bn Y/Y) as the result of an increase in credit (+€0.6 bn Q/Q) and market RWA (+€5.4 bn Q/Q), partially compensated by a reduction in operational risk (-€1.2 bn Q/Q). In

[1] In 2Q16, CET1 ratio fully loaded for regulatory purposes at 10.33% does not includes the effects related to (i) the full absorption of DTA on goodwill tax redemption and tax losses carried forward and (ii) Bank Pekao minority excess capital calculated with 12% threshold.
[2] RoTE = annualized net profit / average tangible equity (excluding AT1).
[3] Adjusted for: 2Q16 non-recurring items (one-off trading gain, disposal of Visa Europe stake, restructuring charges, guarantee fees for DTA conversion in Italy and LLP release); 1Q16 non-recurring items (net additional impact of DBO in Austria and Strategic Plan integration costs in Italy).

particular, credit RWA growth reflects business volume increase. Market RWA growth is mainly due to the impact of negative interest rates on models.

Asset quality continues to improve in 2Q16 with gross impaired loans declining to €77.1 bn (-2.4% Q/Q, -5.7% Y/Y), on the back of reduced inflows from performing to impaired loans and higher collections, with the net impaired loan ratio down to 7.5% (-0.4p.p. Q/Q, -0.9p.p. Y/Y) and coverage ratio at 52.4% in 2Q16. Gross bad loans decrease to €51.3 bn (-1.4% Q/Q, stable Y/Y) with a coverage ratio of 61.6% (+0.4p.p. Q/Q). Other gross impaired loans further down at €25.8 bn (-4.3% Q/Q, -15.2% Y/Y).

Starting from this quarter, CET1 ratio pro-forma no longer includes the impacts from the full absorption of DTA on goodwill tax redemption and tax losses carried forward and Bank Pekao minority excess capital calculated with 12% threshold[4]. **CET1 ratio fully loaded** for regulatory purposes stands at 10.33% in 2Q165, pro-forma at 10.53% including 20bp generated by the recent disposals (+8bp from FinecoBank ABB6 and +12bp from Bank Pekao ABB) and excluding the potential impact of cards processing activities disposal (+12bp). CET1 ratio fully loaded is the result of (i) 2Q16 earnings generation (+23bp Q/Q), (ii) RWA increase (-12bp Q/Q), (iii) AFS (-6bp Q/Q) and (iv) DBO & other (-17bp Q/Q). On a regulatory basis, **CET1 ratio transitional** stands at 10.51% (+20bp Q/Q, -1bp Y/Y), **Tier 1 ratio transitional at** 11.30% and **Total Capital ratio transitional** at 14.02%. On a regulatory basis, **Basel 3 Leverage ratio transitional** stands at 4.55% and **fully loaded** at 4.33%.
The CET1 ratio transitional resulting from the European Bank Authority (EBA) **2016 Stress Test** would in 2018 stand at 11.57% under the baseline scenario and at 7.12% under the adverse scenario, embedding +98bp and -347bp impact (vs. an un-weighted average impact of +96bp and -427bp within EBA sample)

Funding plan 2016 for €27.6 bn has been executed for about €12.1 bn as end of July.

TLTRO II take-up amounts to €26.6 bn on a consolidated basis[7]. The outstanding amount of TLTRO I was fully reimbursed following the ECB auction in June. Further TLTRO II take-up at the upcoming auctions is being evaluated.

[4]Pro-forma items equal to 40bp as of March 2016 and 43bp as of June 2016. In 1Q16, CET1 ratio fully loaded pro-forma at 10.85%, excluding 40 bp pro-forma at 10.45%.
[5]Within CET1 components, 1H16 net profit is fully recognised in own funds without any dividend deduction for FY16 in line with the decision taken by the Board of Directors on August 3, 2016. The dividend policy for 2016 and for the following years will be re-discussed while reviewing the strategic plan.
[6]Accelerated Book Building.
[7]€18.2 bn have been taken in Italy, €7.0 bn in Germany, €1.0 bn in Austria and €0.4 bn in Czech Republic & Slovakia.

2Q16 KEY FINANCIAL DATA

GROUP

- **Net profit**: adjusted net profit at €687 m (+6.4% Q/Q, +31.5% Y/Y) and RoTE at 6.6% excluding non-recurring items. Reported net profit at €916 m (over 100% Q/Q, +75.3% Y/Y) and RoTE at 8.8%.
- **Revenues**: €6.1 bn (+12.1% Q/Q, +7.1% Y/Y).
- **Total costs**: €3.3 bn (stable Q/Q, -4.3% Y/Y), cost/income ratio of 53.6% (-6.5p.p. Q/Q, -6.3p.p. Y/Y)
- **Asset Quality**: LLP at €914 m (+20.9% Q/Q, +0.1% Y/Y), cost of risk at 75bp (+12bp Q/Q, -1bp Y/Y); net impaired loan ratio at 7.5% (-0.4p.p. Q/Q, -0.9p.p. Y/Y) and coverage ratio at 52.4%; net bad loan ratio at 4.0% and coverage ratio at 61.6%
- **Capital adequacy**: CET1 ratio fully loaded for regulatory purposes at 10.33%, pro-forma at 10.53%. On a regulatory basis, CET1 ratio transitional at 10.51%, Tier 1 ratio transitional at 11.30% and Total Capital ratio transitional at 14.02%; leverage ratio transitional at 4.55% and fully loaded at 4.33%

CORE BANK

- **Net profit**: adjusted net profit at €1.1 bn and RoAC[8] at 11.9%. Reported net profit at €1.2 bn (+69.8% Q/Q, +51.5% Y/Y) and RoAC at 13.4%
- **Revenues**: €6.2 bn (+13.0% Q/Q, +8.5% Y/Y)
- **Total costs**: €3.2 bn (+1.7% Q/Q, -2.9% Y/Y), cost/income ratio at 52.3% (-5.8p.p. Q/Q, -6.1p.p. Y/Y)
- **Asset Quality**: LLP at €513 m (+24.1% Q/Q, -13.9% Y/Y), cost of risk at 45bp (+7.9bp Q/Q, -9.4bp Y/Y)

1H16 KEY FINANCIAL DATA

GROUP

- **Net profit**: adjusted net profit at €1.3 bn (+28.7% H/H) and RoTE at 6.4%. Reported net profit at €1.3 bn (+27.7% H/H) and RoTE at 6.4%
- **Revenues:** €11.6 bn (+1.1% H/H)
- **Total costs**: €6.6 bn (-4.0% H/H) with a cost/income ratio of 56.6% (-3.0p.p. H/H)
- **Asset Quality**: LLP at €1.7 bn (-11.8% H/H), cost of risk at 69bp (-10bp H/H)

CORE BANK

- **Net profit**: adjusted net profit at c. €2.1 bn and ROAC at 11.2%. Reported net profit at €2.0 bn (+16.8% H/H) and ROAC at 10.7%
- **Revenues:** €11.7 bn (+2.4% H/H)
- **Total costs**: €6.4 bn (-2.7% H/H) with a cost/income ratio of 55.1% (-2.8p.p. H/H)
- **Asset Quality**: LLP at €926 m (-20.9% H/H), cost of risk at 41bp (-13bp H/H)

[8] RoAC = annualized net profit/ Allocated capital. Allocated capital is calculated as 10% of RWA, including deductions for shortfall and securitization.

CORE BANK – 2Q16 and 1H16 RESULTS

Adjusted **net profit** stands at €1.0 bn in 2Q16 and at €2.1 bn in 1H16, excluding non-recurring items. Reported net profit increases to €1.2 bn in 2Q16 (+69.8% Q/Q, +51.5% Y/Y) and €2.0 bn in 1H16 (+16.8% H/H). Main contributors to earnings generation are CEE with €422 m (+48.4% Q/Q, above 100% Y/Y at current FX), CIB with €361 m (+20.5% Q/Q, +29.2% Y/Y) and Commercial Bank Italy with €316 m (-9.4% Q/Q, -26.7% Y/Y). Adjusted **RoAC** stands 11.9%; reported RoAC reaches 13.4% in 2Q16

Net operating profit rises to €2.4 bn in 2Q16 (+29.8% Q/Q, +37.3% Y/Y) thanks to a positive trend in revenues, more than offsetting the increase in costs and LLP. Net operating profit grows to €4.3 bn in 1H16 (+18.9% H/H) thanks to the positive dynamics of both revenues and costs during the six months.

Revenues register a sustained growth, +13.0% Q/Q and +8.5% Y/Y, reaching €6.2 bn in 2Q16 with positive contributions from almost all line items and mainly driven by Commercial Bank Italy with €2.0 bn (+3.0% Q/Q, -0.1% Y/Y), CEE with €1.1 bn (+24.6% Q/Q, +15.4% Y/Y at current FX) and CIB with €1.1 bn (+4.7% Q/Q, +7.0% Y/Y). During the quarter, revenues rise thanks to (i) improved net interest income, (ii) positive dividend income dynamics and (iii) higher trading income, positively affected by a one-off gain on fixed income securities and by the disposal of Visa Europe stake. Fees and commissions registered a flat performance as a result of volatile financial markets. Revenues reach €11.7 bn in 1H16 (+2.4% H/H).

Net interest income (NII)[9] increases to €3.0 bn in 2Q16 (+2.1% Q/Q, -0.9% Y/Y) despite the difficult macro environment and persisting low interest rates. The NII generation is mainly supported by growth in volumes with major growth from Poland and CEE. Adjusted for the impact of FX (+€15 m), net interest income is up by 1.6% Q/Q driven by strong commercial dynamics (+€79 m Q/Q). In particular, the positive trend of loan volumes (+€40 m Q/Q, +€137 m Y/Y) combined with lower term funding costs (+€42 m Q/Q, +€15 m Y/Y) and re-pricing on deposit rates (+€34 m Q/Q, +€138 m Y/Y) more than offset the reduction of loan rates[10] (-€28 m Q/Q, -€249 m Y/Y) and higher deposits volumes (-€9 m Q/Q, -€53 m Y/Y). The investment portfolio combined with treasury and derivatives activity reduced over the quarter (-€34 m Q/Q, +€35 m Y/Y). Net interest income reaches €5.9 bn in 1H16 (-1.1% H/H).

Customer loans confirm the upward trend, increasing to €458.4 bn in 2Q16 (+1.9% Q/Q, +5.9% Y/Y), with commercial lending volumes up by c. €7.6bn. The main contributions come from Commercial Bank Italy at €138.1 bn (+1.9% Q/Q, +3.8% Y/Y), Commercial Bank Germany at €78.1 bn (+0.8% Q/Q, +1.6% Y/Y), CIB at €60.7 bn (+6.6% Q/Q, +14.7% Y/Y) and CEE at €59.2 bn (+2.1% Q/Q, +0.3% Y/Y and +1.1% Q/Q, +3.1% Y/Y at current and constant FX respectively). Institutional and market counterparts contribute with €49.2 bn (+1.7% Q/Q, +36.0% Y/Y).

Dividends and other income[11] increase to €354 m in 2Q16 (+19.2% Q/Q, +28.4% Y/Y). Yapi Kredi contributes with €147 m in 2Q16 (+104% Q/Q, +68.6% Y/Y at current FX), driven by continuous growth in revenues at € 387 m (+30.1% Q/Q, +24.8% Y/Y) and including €27 m of capital gain generated from the disposal of Visa Europe stake. Dividend income from Bank of Italy stake amounts to €61 m in 2Q16. Dividend and other income reach €650 m in 1H16 (+49.5% H/H).

Fees and commissions reach €1.9 bn in 2Q16 (-0.2% Q/Q, -2.5% Y/Y) impacted by adverse market conditions. Investment services fees remain almost stable at €895 m in 2Q16 (-0.8% Q/Q, +0.3% Y/Y) with a slowdown in Asset under Custody (AuC) compensated by a slight increase in Asset under Management

[9] Contribution from macro hedging strategy on non-naturally hedged sight deposits in 2Q16 at €376 m (€373 m in 1Q16 and €368 m in 2Q15).
[10] Including mix effect.
[11] Include dividends, equity investments and balance of other operating income / expenses. Turkey contribution based on a divisional view.

(AuM). Financing services fees stand at €498 m in 2Q16 (-2.0% Q/Q, +1.8% Y/Y) reduced compared to the previous quarter due to lower structured financing fees and lower guarantees. Transactional banking fees improve to €551 m (+2.7% Q/Q, -10.0% Y/Y), mainly on the back of higher fees from credit and debit cards combined with higher cash management business. Fees reduce to €3.9 bn in 1H16 (-2.2% H/H).

Trading income up to €945 m in 2Q16 (over 100% Q/Q and Y/Y) on the back of gains on fixed income securities (c. €132 m gross) and of VISA Europe transaction (€306 m gross). CIB continues to be the main contributor to trading profit with €327 m (+23.0% Q/Q, +6.4% Y/Y) thanks also to high client activity and some large transactions. Trading income improves to €1.3 bn in 1H16 (+19.1% H/H).

Total costs stand at €3.2 bn in 2Q16 (+1.7% Q/Q, -2.9% Y/Y) increasing in the quarter due to the seasonality effect of some expenses and affected by an increasing trend of other administrative expenses[12] at €996 m (+5.5% Q/Q, -2.7% Y/Y). Staff costs are well managed at €2.0 bn (-0.1% Q/Q, -3.9% Y/Y) and supported by a continuous FTE reduction. Reduced cost/income ratio to 52.3% in 2Q16. Cost control in 1H16, reducing total expenses to €6.4 bn (-2.7% H/H).

LLP increase at €513 m in 2Q16 (+24.1% Q/Q, -13.9% Y/Y), mainly related to coverage enhancement actions in CEE (mostly in Russia, Romania and Croatia) and Poland. Cost of risk increases to 45bp in 2Q16 (+7.9bp Q/Q, -9.4bp Y/Y). LLP decrease to €926 m in 1H16 (-20.9% H/H).

Other charges and provisions stand at €508 m in 2Q16 (+30.1% Q/Q, +62.2% Y/Y), including €295 m[13] of systemic charges. Other charges and provisions reach €898 m in 1H16 (+59.3% H/H).

Integration costs are down to €88 m in 2Q16 (-66.0% Q/Q, n.m. Y/Y) mainly in Italy. Integration costs reach €347 m in 1H16, including c. €250 m of DBO impact in Austria and integration costs in Italy in 1Q16.

NON-CORE BANK – 2Q16 and 1H16 RESULTS

De-risking continues with **gross customer loans** further down to €57.8 bn at the end of June (-€2.9 bn Q/Q, -€11.6 bn Y/Y), thanks to performing loan transfers back to the Core Bank (€1.4 bn), improvement in cash recoveries (+19% Y/Y in UniCredit S.p.A.), maturities (c. €0.3 bn) and impaired loans disposals (€0.6 bn) in 2Q16. RWA continued reduction to €27.4 bn in 2Q16 (-6.2% Q/Q, -21.7% Y/Y).

Gross impaired loans[14] show a downward trend standing at €50.4 bn (-2.1% Q/Q, -5.7% Y/Y), coupled with a coverage ratio at 53.0% (+0.5p.p. Q/Q). **Gross bad loans** further down to €37.4 bn (-1.0% Q/Q, +2.7% Y/Y), with a coverage ratio stable at 60.0%. **Other impaired loans** shrink to €13.0 bn (-5.1% Q/Q, -23.6% Y/Y) as a result of lower inflows from performing, with a coverage ratio of 32.9%.

Bottom line shows a loss of €329 m in 2Q16 as a result of LLP increasing to €401 m (+17.2% Q/Q, +26.4% Y/Y). Net loss at €656 m in 1H16.

DIVISIONAL HIGHLIGHTS – 2Q16 AND 1H16 RESULTS

CEE[15] is the top contributor to Group bottom-line result with a net profit of €422 m in 2Q16 (+48.4% Q/Q, over 100% Y/Y) and €707 m in 1H16 with positive operating performance supported by revenue generation

[12] Net of expenses recovery and indirect costs.
[13] Referring to the contributions to: (i) Single Resolution Fund of c. €5 m, (ii) guarantee fees for DTA conversion of c. €184 m in Italy, (iii) bank levies of c. €64 m (of which €32 m in Austria, €28 m in Poland and €4 m in CEE) and (iv) Deposit Guarantee Scheme of c. €47 m (of which €13 m in CEE, €19 m in Germany and €15 m in Poland).
[14] Perimeter of impaired exposures hereby shown as per BankIT Circular 272 is substantially equivalent to the perimeter of EBA Non Performing Exposures (NPE).
[15] For CEE, changes at current FX.

more than offsetting increase in costs. Revenues rise to €1.1 bn (+24.6% Q/Q, +15.4% Y/Y) driven by a positive trend of net interest (+3.2% Q/Q, -3.2% Y/Y), dividends (over 100% Q/Q, +65.7% Y/Y), trading income (over 100% Q/Q and Y/Y) and sound fees dynamics (+9.3% Q/Q, +3.5% Y/Y) in all CEE countries.

The strongest contributors to the CEE division's bottom line are Turkey with €147 m (over 100% Q/Q, +68.6%Y/Y) and Czech Republic & Slovakia with €79 m (+59.2% Q/Q, +52.2%Y/Y). Positive results are also achieved in Russia at €63 m (+40.7% Q/Q, +2.4% Y/Y) and Bulgaria at €51 m (+11.3% Q/Q, +5.6% Y/Y).

CIB continues building on its strengths, confirming its role as a global platform. Net profit increases to €361 m in 2Q16 (+20.5% Q/Q, +29.2% Y/Y) and stands at €660 m in 1H16 (-0.9% H/H). Revenues rise in the quarter, reaching €1.1 bn (+4.7% Q/Q, +7.0% Y/Y) sustained by a solid deal flow and an increased trading activity, more than offsetting the +3.5% quarterly rise in costs to €436 m (-5.4% Y/Y). Despite the difficult macro environment and the high market volatility CIB registers higher revenues in 1H16 compared to 1H15.

CIB's leading position is also reflected in league tables, rankings #1 in "All EMEA Syndicated Loans" across all asset classes"[16] and achieving positive results in corporate bond activity, both in Italy and Germany[16] (#1 in "All Italian Bonds in Euro" and #1 in "All German Bonds in Euro").

In spite of a number of one-off items, **Commercial Bank Italy** continues to be one of the major contributors to earnings generation, with a net profit equal to €316 m in 2Q16 (-9.4% Q/Q, -26.7% Y/Y), reaching €666 m in 1H16 (-19.0% H/H). Revenues are up at €2.0 bn in 2Q16 (+3.0% Q/Q, -0.1% Y/Y) despite the challenging market conditions and offset the increase in expenses. In particular, investment fees at €475 m in 2Q16 (-1.3% Q/Q, +4.0% Y/Y) remain the main contributor to the overall revenue trend. Net operating result improves at €637 m in 2Q16 (+6.8% Q/Q, -5.4% Y/Y) and at €1.2 bn in 1H16 (-2.8% H/H).

[16]Source: Dealogic Loanware, per 6 July 2016. Period: 1 January – 30 June 2016.

UNICREDIT GROUP: RECLASSIFIED INCOME STATEMENT

(€ million)	1H15	1H16	H/H%	2Q15	1Q16	2Q16	Y/Y %	Q/Q %
Net interest	5,962	5,795	-2.8%	2,999	2,876	2,918	-2.7%	+1.4%
Dividends and other income from equity investments	387	510	+31.8%	269	212	299	+11.0%	+41.0%
Net fees and commissions	4,011	3,878	-3.3%	1,997	1,946	1,932	-3.3%	-0.7%
Net trading, hedging and fair value income	1,092	1,312	+20.1%	473	362	950	n.m.	n.m.
Net other expenses/income	31	121	n.m.	(3)	80	41	n.m.	-49.2%
OPERATING INCOME	**11,484**	**11,615**	***+1.1%***	**5,735**	**5,476**	**6,139**	***+7.1%***	***+12.1%***
Staff expenses	(4,220)	(4,049)	-4.0%	(2,127)	(2,028)	(2,022)	-4.9%	-0.3%
Other administrative expenses	(2,583)	(2,423)	-6.2%	(1,294)	(1,202)	(1,221)	-5.7%	+1.6%
Recovery of expenses	401	371	-7.5%	213	176	195	-8.5%	+10.7%
Amort. deprec. and imp. losses on intang. & tang. assets	(451)	(477)	+5.9%	(227)	(237)	(241)	+6.1%	+1.7%
OPERATING COSTS	**(6,853)**	**(6,579)**	***-4.0%***	**(3,435)**	**(3,291)**	**(3,289)**	***-4.3%***	***-0.0%***
OPERATING PROFIT (LOSS)	**4,631**	**5,036**	***+8.8%***	**2,299**	**2,186**	**2,850**	***+24.0%***	***+30.4%***
Net write-downs on loans and provisions	(1,893)	(1,669)	-11.8%	(913)	(755)	(914)	+0.1%	+20.9%
NET OPERATING PROFIT (LOSS)	**2,737**	**3,367**	***+23.0%***	**1,386**	**1,430**	**1,937**	***+39.7%***	***+35.4%***
Other charges and provisions	(623)	(939)	+50.6%	(359)	(417)	(522)	+45.2%	+25.0%
Integration costs	(4)	(351)	n.m.	(2)	(260)	(90)	n.m.	-65.2%
Net income from investments	13	(17)	n.m.	18	(17)	(0)	n.m.	-99.7%
PROFIT (LOSS) BEFORE TAX	**2,123**	**2,060**	***-3.0%***	**1,043**	**736**	**1,324**	***+27.0%***	***+80.0%***
Income tax for the period	(581)	(493)	-15.1%	(238)	(246)	(247)	+4.0%	+0.4%
NET PROFIT (LOSS)	**1,542**	**1,567**	***+1.6%***	**805**	**490**	**1,077**	***+33.9%***	***n.m.***
Profit (Loss) from non-current assets held for sale, after tax	(180)	3	n.m.	(121)	14	(11)	-91.3%	n.m.
PROFIT (LOSS) FOR THE PERIOD	**1,363**	**1,570**	***+15.2%***	**683**	**503**	**1,067**	***+56.1%***	***n.m.***
Minorities	(202)	(240)	+19.1%	(100)	(93)	(147)	+46.9%	+57.5%
NET PROFIT (LOSS) ATTRIBUTABLE TO THE GROUP BEFORE PPA	**1,161**	**1,330**	***+14.6%***	**583**	**410**	**920**	***+57.7%***	***n.m.***
Purchase Price Allocation effect	(126)	(8)	-93.3%	(61)	(4)	(4)	-93.0%	+0.1%
Goodwill impairment	-	-	n.m.	-	-	-	n.m.	n.m.
NET PROFIT (LOSS) ATTRIBUTABLE TO THE GROUP	**1,034**	**1,321**	***+27.7%***	**522**	**406**	**916**	***+75.3%***	***+125.7%***

UNICREDIT GROUP: RECLASSIFIED BALANCE SHEET

(€ million)	2Q15	1Q16	2Q16	Y/Y %	Q/Q %
ASSETS					
Cash and cash balances	9,962	9,419	12,523	*+25.7%*	*+32.9%*
Financial assets held for trading	97,626	97,880	105,075	*+7.6%*	*+7.4%*
Loans and receivables with banks	86,192	86,907	69,078	*-19.9%*	*-20.5%*
Loans and receivables with customers	473,930	483,282	489,155	*+3.2%*	*+1.2%*
Financial investments	153,043	160,899	163,684	*+7.0%*	*+1.7%*
Hedging instruments	9,282	8,562	8,085	*-12.9%*	*-5.6%*
Property, plant and equipment	10,089	9,635	9,559	*-5.3%*	*-0.8%*
Goodwill	3,617	3,598	3,563	*-1.5%*	*-1.0%*
Other intangible assets	2,028	2,115	2,110	*+4.1%*	*-0.2%*
Tax assets	15,117	15,715	15,700	*+3.9%*	*-0.1%*
Non-current assets and disposal groups classified as held for sale	3,751	3,509	3,501	*-6.7%*	*-0.2%*
Other assets	10,490	10,682	9,445	*-10.0%*	*-11.6%*
Total assets	**875,126**	**892,203**	**891,477**	***+1.9%***	***-0.1%***
LIABILITIES AND SHAREHOLDERS' EQUITY					
Deposits from banks	121,454	112,130	113,036	*-6.9%*	*+0.8%*
Deposits from customers	435,898	477,833	472,369	*+8.4%*	*-1.1%*
Debt securities in issue	144,961	128,181	124,039	*-14.4%*	*-3.2%*
Financial liabilities held for trading	72,501	71,793	79,991	*+10.3%*	*+11.4%*
Financial liabilities designated at fair value	460	1,217	1,465	*n.m.*	*+20.4%*
Hedging instruments	12,543	12,263	12,703	*+1.3%*	*+3.6%*
Provisions for risks and charges	10,017	9,495	9,876	*-1.4%*	*+4.0%*
Tax liabilities	1,427	1,657	1,430	*+0.2%*	*-13.7%*
Liabilities included in disposal groups classified as held for sale	1,448	2,760	2,770	*+91.3%*	*+0.3%*
Other liabilities	20,951	20,930	20,501	*-2.1%*	*-2.1%*
Minorities	3,272	3,513	3,174	*-3.0%*	*-9.6%*
Group Shareholders' Equity:	50,195	50,431	50,123	*-0.1%*	*-0.6%*
- Capital and reserves	*50,163*	*49,971*	*49,814*	*-0.7%*	*-0.3%*
- Available-for-sale assets fair value reserve, cash-flow hedging reserve and defined benefits plans reserve	*(1,003)*	*55*	*(1,013)*	*+1.0%*	*n.m.*
- Net profit (loss)	*1,034*	*406*	*1,321*	*+27.7%*	*n.m.*
Total liabilities and Shareholders' Equity	**875,126**	**892,203**	**891,477**	***+1.9%***	***-0.1%***

CORE BANK: RECLASSIFIED INCOME STATEMENT

(€ million)	1H15	1H16	H/H%	2Q15	1Q16	2Q16	Y/Y %	Q/Q %
Net interest	5,933	5,866	-1.1%	2,991	2,903	2,963	-0.9%	+2.1%
Dividends and other income from equity investments	387	510	+31.8%	269	212	299	+11.0%	+41.0%
Net fees and commissions	3,976	3,890	-2.2%	1,994	1,946	1,943	-2.5%	-0.2%
Net trading, hedging and fair value income	1,081	1,288	+19.1%	460	344	945	n.m.	n.m.
Net other expenses/income	47	140	n.m.	6	85	55	n.m.	-35.1%
OPERATING INCOME	**11,426**	**11,695**	**+2.4%**	**5,720**	**5,490**	**6,205**	**+8.5%**	**+13.0%**
Staff expenses	(4,150)	(4,024)	-3.0%	(2,093)	(2,013)	(2,011)	-3.9%	-0.1%
Other administrative expenses	(2,354)	(2,251)	-4.4%	(1,190)	(1,103)	(1,148)	-3.5%	+4.0%
Recovery of expenses	338	310	-8.2%	166	159	152	-8.8%	-4.5%
Amort. deprec. and imp. losses on intang. & tang. assets	(450)	(476)	+5.8%	(226)	(236)	(240)	+6.1%	+1.7%
OPERATING COSTS	**(6,616)**	**(6,441)**	**-2.7%**	**(3,343)**	**(3,194)**	**(3,247)**	**-2.9%**	**+1.7%**
OPERATING PROFIT (LOSS)	**4,810**	**5,254**	**+9.2%**	**2,377**	**2,296**	**2,958**	**+24.4%**	**+28.8%**
Net write-downs on loans and provisions	(1,171)	(926)	-20.9%	(596)	(413)	(513)	-13.9%	+24.1%
NET OPERATING PROFIT (LOSS)	**3,639**	**4,327**	**+18.9%**	**1,781**	**1,883**	**2,445**	**+37.3%**	**+29.8%**
Other charges and provisions	(564)	(898)	+59.3%	(313)	(390)	(508)	+62.2%	+30.1%
Integration costs	(4)	(347)	n.m.	(2)	(259)	(88)	n.m.	-66.0%
Net income from investments	15	(8)	n.m.	20	(15)	7	-65.7%	n.m.
PROFIT (LOSS) BEFORE TAX	**3,086**	**3,074**	**-0.4%**	**1,485**	**1,219**	**1,855**	**+24.9%**	**+52.2%**
Income tax for the period	(886)	(851)	-3.9%	(381)	(402)	(449)	+17.8%	+11.7%
Profit (Loss) from non-current assets held for sale, after tax	(180)	3	n.m.	(121)	14	(11)	-91.3%	n.m.
PROFIT (LOSS) FOR THE PERIOD	**2,020**	**2,226**	**+10.2%**	**982**	**830**	**1,396**	**+42.1%**	**+68.1%**
Minorities	(202)	(240)	+19.1%	(100)	(93)	(147)	+46.9%	+57.5%
NET PROFIT (LOSS) ATTRIBUTABLE TO THE GROUP BEFORE PPA	**1,818**	**1,986**	**+9.2%**	**882**	**737**	**1,249**	**+41.5%**	**+69.4%**
Purchase Price Allocation effect	(126)	(8)	-93.3%	(61)	(4)	(4)	-93.0%	+0.1%
Goodwill impairment	-	-	n.m.	-	-	-	n.m.	n.m.
NET PROFIT (LOSS) ATTRIBUTABLE TO THE GROUP	**1,692**	**1,977**	**+16.8%**	**821**	**733**	**1,244**	**+51.5%**	**+69.8%**

NON-CORE: RECLASSIFIED INCOME STATEMENT

(€ million)	1H15	1H16	H/H%	2Q15	1Q16	2Q16	Y/Y %	Q/Q %
Net interest	29	(71)	n.m.	8	(27)	(45)	n.m.	+69.0%
Dividends and other income from equity investments	-	-	n.m.	-	-	-	n.m.	n.m.
Net fees and commissions	35	(12)	n.m.	4	(1)	(11)	n.m.	n.m.
Net trading, hedging and fair value income	11	23	n.m.	13	18	5	-61.5%	-73.0%
Net other expenses/income	(17)	(19)	+13.6%	(10)	(5)	(14)	+48.9%	n.m.
OPERATING INCOME	**58**	**(79)**	***n.m.***	**15**	**(14)**	**(66)**	***n.m.***	***n.m.***
Staff expenses	(70)	(26)	-63.1%	(34)	(15)	(11)	-67.3%	-24.8%
Other administrative expenses	(229)	(172)	-24.8%	(105)	(99)	(73)	-29.9%	-25.9%
Recovery of expenses	63	60	-3.6%	46	17	43	-7.2%	n.m.
Amort. deprec. and imp. losses on intang. & tang. assets	(0)	(1)	n.m.	(0)	(0)	(0)	n.m.	+4.0%
OPERATING COSTS	**(237)**	**(139)**	***-41.5%***	**(92)**	**(97)**	**(42)**	***-54.7%***	***-56.9%***
OPERATING PROFIT (LOSS)	**(179)**	**(218)**	***+21.5%***	**(78)**	**(111)**	**(107)**	***+38.2%***	***-3.0%***
Net write-downs on loans and provisions	(722)	(743)	+2.8%	(317)	(342)	(401)	+26.4%	+17.2%
NET OPERATING PROFIT (LOSS)	**(901)**	**(960)**	***+6.6%***	**(395)**	**(453)**	**(508)**	***+28.7%***	***+12.2%***
Other charges and provisions	(60)	(41)	-31.7%	(46)	(27)	(14)	-70.1%	-48.4%
Integration costs	-	(3)	n.m.	-	(1)	(2)	n.m.	n.m.
Net income from investments	(2)	(10)	n.m.	(2)	(3)	(7)	n.m.	n.m.
PROFIT (LOSS) BEFORE TAX	**(963)**	**(1,014)**	***+5.3%***	**(443)**	**(483)**	**(531)**	***+19.9%***	***+9.9%***
Income tax for the period	305	358	+17.5%	144	156	202	+40.7%	+29.6%
Profit (Loss) from non-current assets held for sale, after tax	-	-	n.m.	-	-	-	n.m.	n.m.
PROFIT (LOSS) FOR THE PERIOD	**(658)**	**(656)**	***-0.3%***	**(299)**	**(327)**	**(329)**	***+10.0%***	***+0.5%***
Minorities	-	-	n.m.	-	-	-	n.m.	n.m.
NET PROFIT (LOSS) ATTRIBUTABLE TO THE GROUP BEFORE PPA	**(658)**	**(656)**	***-0.3%***	**(299)**	**(327)**	**(329)**	***+10.0%***	***+0.5%***
Purchase Price Allocation effect	-	-	n.m.	-	-	-	n.m.	n.m.
Goodwill impairment	-	-	n.m.	-	-	-	n.m.	n.m.
NET PROFIT (LOSS) ATTRIBUTABLE TO THE GROUP	**(658)**	**(656)**	***-0.3%***	**(299)**	**(327)**	**(329)**	***+10.0%***	***+0.5%***

UNICREDIT GROUP: STAFF AND BRANCHES

Staff and Branches (units)	2Q15	1Q16	2Q16	Y/Y Δ	Q/Q Δ
Employees(*)	127,475	124,459	123,888	-3,587	-572
Branches	7,121	6,842	6,606	-515	-236
- o/w, Italy	*3,927*	*3,805*	*3,614*	*-313*	*-191*
- o/w, other countries	*3,194*	*3,037*	*2,992*	*-202*	*-45*

Note: (*) "Full Time Equivalent" data (FTE): number of employees counted for the rate of presence.

UNICREDIT GROUP: RATINGS

	SHORT-TERM DEBT	MEDIUM AND LONG-TERM	OUTLOOK	STANDALONE RATING
Standard & Poor's	A-3	BBB-	STABLE	bbb-
Moody's	P-2	Baa1	STABLE	ba1
Fitch Ratings	F2	BBB+	NEGATIVE	bbb+

Note: S&P lowered Italy's long-term and short-term ratings to "BBB-"/"A-3"' on December 5th, 2014 and subsequently took the same rating action on December 18th, 2014 on UniCredit S.p.A.. On the 20th of July 2016, S&P affirmed UniCredit S.p.A.'s ratings with Stable outlook.
Moody's on June 22nd, 2015 when implementing its new bank rating criteria and reduced government support assumptions, upgraded UniCredit S.p.A.'s long-term deposit and senior unsecured debt ratings to "Baa1" (from "Baa2"), which is 1 notch higher than Italy. On the 18th of May 2016, Moody's affirmed UniCredit S.p.A.'s ratings with Stable outlook.
Fitch on March 24th, 2016 changed the outlook of UniCredit S.p.A.'s 'BBB+' rating to Negative (from Stable).

Declaration by the Manager charged with preparing the financial reports

The undersigned, Marina Natale, in her capacity as the Manager charged with preparing UniCredit S.p.A.'s financial reports

DECLARES

That, pursuant to Article 154 bis, paragraph 2, of the "Consolidated Law on Financial Intermediation" the information disclosed in this document corresponds to the accounting documents, books and records.

Milan, August 3 2016

Manager charged with
preparing the financial reports

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UNICREDIT 2Q16 GROUP RESULTS – DETAILS OF CONFERENCE CALL

MILAN, AUGUST 3, 2016 – 14.30 CET

CONFERENCE CALL DIAL IN
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THE **CONFERENCE CALL** WILL ALSO BE **AVAILABLE** VIA **LIVE AUDIO WEBCAST** AT
https://www.unicreditgroup.eu/group-results, WHERE THE SLIDES WILL BE DOWNLOADABLE